

NEWS JULY 2009**MEP supports international market access for a company specialized in renewable energies**

MEP successfully supported a German company, specialized in renewable energies, in a business development program for foreign markets.

The consulting of MEP was not only on a theoretical basis, initial negotiations with potential partners in the target market were essential part of the program.



Dr. Thomas Vinke, director of **mep Projekte GmbH** said:

„In addition to the market environment, the main interest of our client was also the legal framework for planning, construction and operation of renewable power plant projects.

Also very important was to have an in-depth understanding of the market processes, to know the sales channels and the procurement situation and to evaluate the availability of project financing. Negotiations were held with potential cooperation partners and supplier as well as with state authorities.“

The consulting service of MEP is now the basis for expanding the company's activities.

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